

HUMAN TRAFFICKING CONFERENCE

Maricopa County Security Building
Phoenix, Arizona
Friday, March 20, 2020

Sex Trafficking: Perception vs. Reality

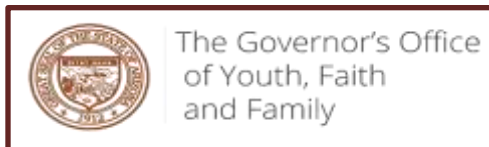
Presented by:

Brady Carney
Senior Police Officer, Des Moines Police Department
&
Steffani Simbric
Simbric Training and Consulting

Distributed by:

ARIZONA PROSECUTING ATTORNEYS' ADVISORY COUNCIL
3838 N. Central Ave., Suite 808
Phoenix, Arizona 85012

ELIZABETH BURTON ORTIZ
EXECUTIVE DIRECTOR





Operation A♥F

Brady Carney, Police Officer
Des Moines Police Department

Steffani Simbric, Owner
Simbric Training and Consulting

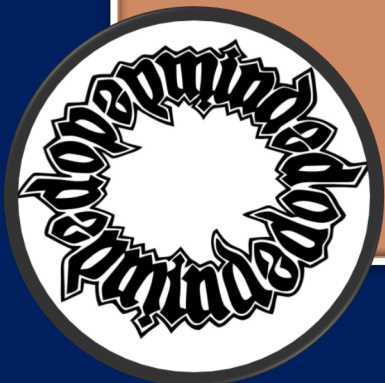
“We are experts in a few things and ignorant about most things.”



The Magic Answer....



MINDS ARE LIKE PARACHUTES



Agenda

Mindset

Case Study

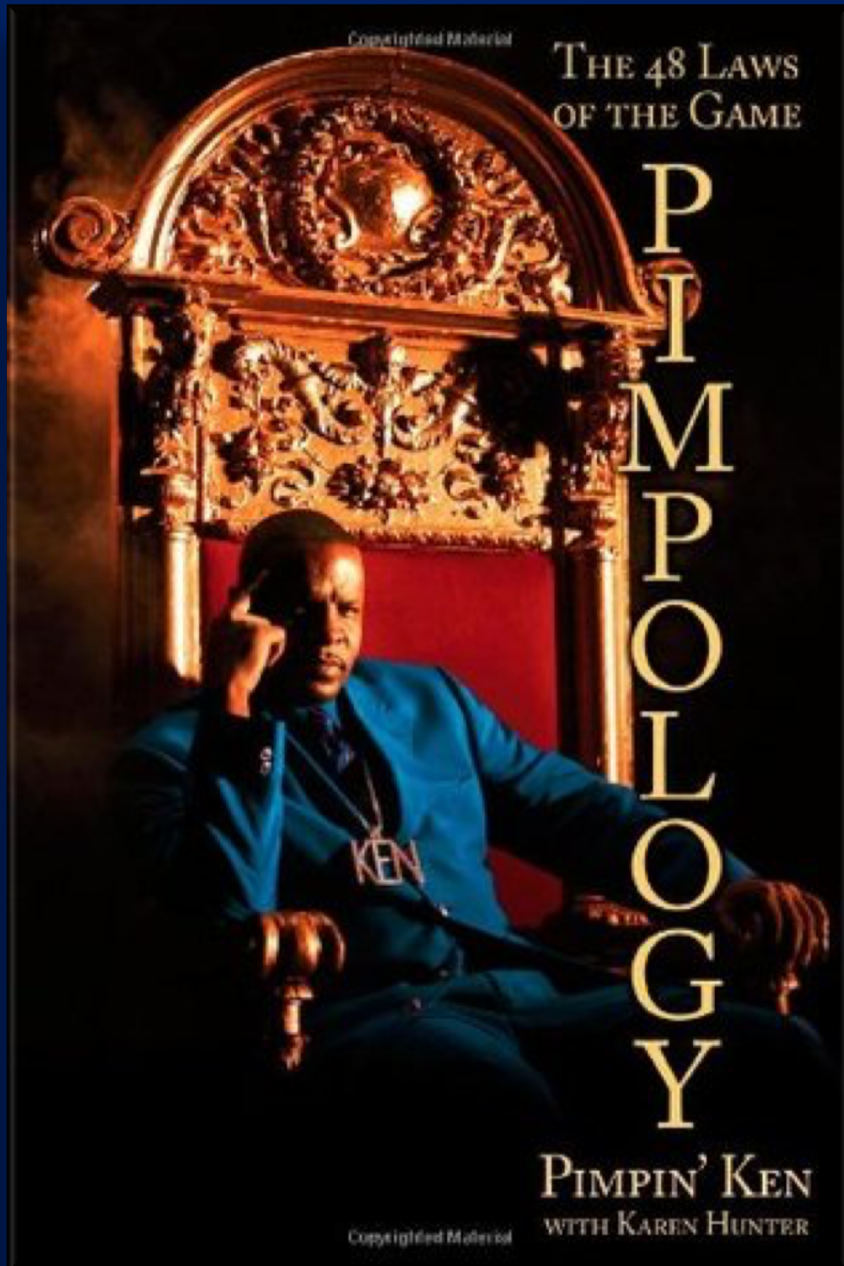
Teamwork

We don't see things as
they are, we see them
as we are..



Where did we learn what we think we know?





“This book actually has some very crucial information that would benefit a lot of people in the business world. Some of the nuggets of wisdom I gleaned from this treasure-trove of a book include:

1). The best gifts aren't handed to people, but are shown to people, so they can work for themselves.

2). To be valued, the key is not to give, but to receive - the more, the better.

3). A bitch's weakness is a pimp's sweetness. (this is my favorite line)

4). People tend to act the way they look, so make sure you look like a winner.

And tons more. Pimpin' Ken is actually legit. He has produced a movie and is out there in mainstream media. Look him up. Enjoy.”

-Goodreads Reviewer

HBO – The Deuce

“The Deuce’s views on sex are practical, without any shaming”

The Deuce Review: Porn and Prostitution, with Heart
(Vanity Fair Headline)




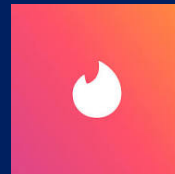
“The Deuce takes a more nuanced approach, somewhere through the middle ground, addressing sex work in its complexity; we see its obvious dangers and injustices, but also the ragged sense of community that can develop in any dire circumstance by sheer dint of human nature.”

“The pimps, at turns abusive and nurturing”

“Human beings were the product.”
(New York Times)

Internet

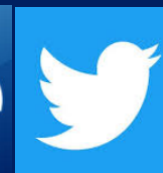
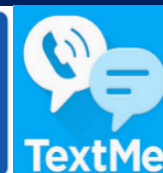
- 
- Skip the Games
- KIK
- Tinder
- Backpage.ly



- CityXGuide
- Listcrawler and affiliates
- Adult FriendFinder Networks Inc.
- Plenty of Fish
- WhatsApp



Source: Int'l Assoc. of HT Investigators conference survey



MYTH or FACT?

Human trafficking is prostitution.

FACT:

Any time force, fraud, or coercion is involved (or if the victim of sex trafficking is a minor) a crime is being committed.



*"Dealing With
The Public"*



What language are you using?

Story	Uncooperative	Alleged
VS Account Experience	VS Hesitant Reluctant Scared	VS Reported Stated

Prostitution *or* trafficking?

Had sex with *or* raped?

What language are victims using?



What we know, what we say and what we do matters!

What are our responsibilities?

- ✓ Be educated
- ✓ Apply our knowledge
- ✓ Treat people with respect and dignity
- ✓ Recognize individual bias
- ✓ Learn, learn, learn

Operation
A ♥ F

United States v. Coleman, et al.

- 7 Defendants
- 4 Adult victims, 2 Minors
- 2 DMPD officers
- Several additional victims included for sentencing



Colston, Darren Orrell
4137 SE 23RD CT
DES MOINES, IA 503202684

PCJ Calls: Cobb to “Snow”

“just don’t let these niggas get you pregnant”

Get a different phone for her family and P.O., so she can turn her phone “into a full blown trap line.”

PCJ Calls: Cobb to “Snow”

“...Cuz when I come home, you know I’m testing you...you know that...if you got herpes, I’m killing you.”

PCJ Calls: Cobb to “Snow”

“...do not let no nigga get you pregnant bitch, for real...I’m not playing with you, dog...Cuz I’m gonna fuck you up bad...”

“Don’t be doing shit for free.”

PCJ Calls: Cobb to “Snow”

“You think you’re slick, I’m gonna beat your motherfucking ass...you better not let nothing happen to my baby you dumb ass bitch or I’m gonna kill you. I’m not playing bitch, if my baby come out retarded, or anything happen...you lose it...it’s over for you...put some money on my books bitch...bitch get your dumbass up here and put some money on my books.”

PCJ Calls: Cobb to “Snow”

“...don’t have my baby, get rid of it...go
kill it...kill the baby...kill
yourself...you’re not shit...I made you...”

PCJ Calls: Cobb to “Snow”

“You’re a disloyal whore....If you don’t get rid of this baby, I’m gonna make sure you get rid of it...I want you to know you’re a Roosevelt slut. You’re a whore...that’s all you’ll ever be”

PCJ Calls: Cobb to “Snow”

“I don’t give a fuck how many times I slapped you, at the end of the day...at the end of the night, you my bitch, you laying down with me, I love you to death.”

PCJ Calls: Cobb to “Snow”

- DC and Sarina took V1's money, clothes after SD
- Ref. witnesses, victims, defendants
- Phone numbers, email addresses
- “Plays”, “overnights”, amounts, trips
- Drug use
- Threats, Love, Loyalty

PCJ Calls:

Cobb to DC, Carter

- Continued attempts to control V1
 - Car
 - Threats
 - “Use trickery”
- Get your “third”
- Identified other defs and role

Locate & Interview V1

- Identify from Jail Calls
 - First name rarely used
- Located at women's facility
 - State charges
- Never sought out LEO

Locate & Interview V1

- Offered services, connected with V-W
- Initial interview – brief
- Follow-up at USAO
- Grand Jury

Locate & Interview V1

- Challenges:
 - Pregnant
 - Child custody
 - Housing
 - Criminal charges
 - Volatile relationship
 - History of trauma and DV
 - Lack of support system
 - Love/loyalty to Cobb

Investigation

Don't stop with your victim's statement!

- Corroborate
- Find more victims
 - Stronger case, more time
 - Victim Services

Historical Jail Calls/Visits



Historical Jail Calls/Visits



Subpoenas

- Hotels
- Internet Providers
- Financial Records
- Online Escort Sites
- Rental Cars
- Email Subscriber Information

Hotels

- Subpoena for stay data
 - Victim, Defendant, associates, friends, johns
- Take photographs of the rooms
 - Match with ads, photos from victims' phones
 - Gives jury a visual
- Helps build a timeline

Internet Providers

- Subpoena IP addresses for:
 - Hotels
 - Victims' homes
 - Defendants' homes
- Associate escort ads, email accounts, Facebook accounts, etc.
- Pimps will be put as much as possible in the victims' names to avoid getting caught

Online Escort Ads

- Spotlight
 - Fusion Center
 - Also: Traffic Jam, FBI database
- Backpage –FBI
- Skip the Games:
 - abuseteam@skipthegames.com
- Preserve and documents ads obtained through open source review

+1 (515) 525-9693

Email:
karmcarterj@gmail.com

GOOGLE SUBSCRIBER INFORMATION
Name: Mark carter
e-Mail: KarmCarterj@gmail.com

[Des Moines dating](#) > [Des Moines women seeking men](#)

This ad is not live. Status: Removed by Me

[Report Ad](#)

Blonde PAWG Ultimate Pleasures Ultimate Measure - 26

Posted: Thursday, April 6, 2017 11:07 AM

[Reply](#)

Hey guys,
I am back in town and looking to get together with you. Please give me a call if you want to spend some time together.
I am the real deal and I am able to come to you not hosting. I prefer older gentlemen and avoid drama! I drive myself and would love to meet you!

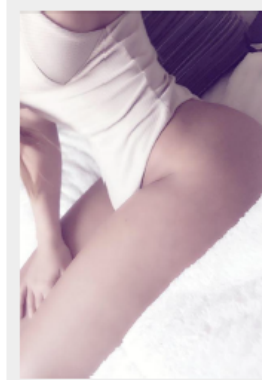
YES the pics are me, and NO I don't speak Spanish

Thank you!
+1 (515) 525-9693

Poster's age: 26

- Location: Des Moines
- Post ID: 12977480 desmoines

[email to friend](#)



[Enlarge Picture](#)



[Enlarge Picture](#)

Administrative Data

Ad Info

Created:
Thursday, April 6, 2017 @ 11:07:42 AM CDT

IP Address:
66.87.142.123

ISP:
Sprint PCS

Site:
Des Moines

IP Geo Location:
Omaha, United States 🇺🇸

User Info

Email:
karmcarterj@gmail.com

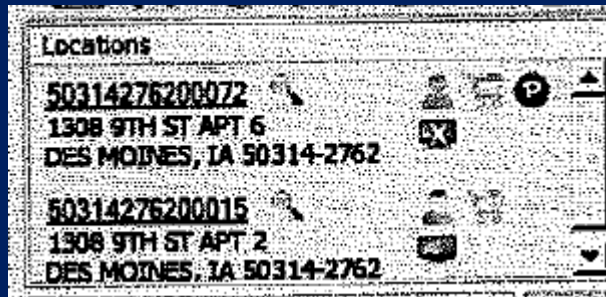
User Created:
Thursday, September 8, 2016 @ 08:51:26 PM CDT

Email Verified:
Friday, September 23, 2016 @ 10:01:25 PM CDT

000142

GOOGLE SUBSCRIBER INFORMATION
Name: Aylah Woods
e-Mail: Aylah.woods.2015@gmail.com
Services: Android, Gmail, Google Calendar,
Location History, Web & App Activity, YouTu
Recovery e-Mail: aylah.woods.21@gmail.com
Created on: 2016/11/21-21:33:16-UTC

IP Address:
173.17.253.231



[Desmoines dating](#) > [Desmoines women seeking men](#)

This ad is not live. Status: Removed by Me

Katie 19 - 19

Posted: Saturday, July 1, 2017 1:06 AM

Hey I'm Katie

I'm playful and flirtatious

Independent

Sexy & classy

I strive to provide an "all about you" non rushed experience

Dangerously addicting

5153031519

Poster's age: 19

• Location: Des Moines

Administrative Data

Ad Info

Created:

Wednesday, June 28, 2017 @ 12:06:18 AM CDT

IP Address:

173.17.253.231

Site:

Des Moines

Paid:

Yes

ISP:

Mediacom Cable

IP Geo Location:

Des Moines, United
States 

Price:

\$1.00

User Info

Email:

aylah.woods.2015@gmail.com

User Created:

Saturday, November 26, 2016 @ 10:15:50 PM CST

Email Verified:

Sunday, September 10, 2017 @ 02:16:06 PM CDT

Verified Mobile Numbers:

-none-

Rental Cars

RENTAL AGREEMENT **REF#**
397690 8CGVQF

RENTER
COLEMAN, DARREN

DATE & TIME OUT
07/06/2017 10:01 AM
DATE & TIME IN
08/07/2017 01:53 PM

BILLING CYCLE
CALENDAR DAY

CAR CLASS CHARGED
FCAR

VEH #2 2016 JEEP COMP SPT4
VIN# 1C4NJDBBXGD733328
LIC# L21HVV
MILES DRIVEN 1384
CAR CLASS: IFAR

VEH #1 2017 CHEV EQUI 1AT4
VIN# 2GNFLFEK3H6316713
LIC# ZU70333
MILES DRIVEN 4477
CAR CLASS: SFAR

BILL TO ACCOUNT
CAPITOL INDEMNITY

SUMMARY OF CHARGES

Charge Description	Date	Quantity	Per	Rate	Total
TIME & DISTANCE	07/06 - 08/07	33	DAY	\$37.99	\$1,253.67
FUEL SERVICE OPTION	07/06 - 08/07				\$34.20
Subtotal:					\$1,287.87

Taxes & Surcharges

IA AUTO RENT EXCISE TAX	07/06 - 08/07			5%	\$64.85
IOWA SALES TAX	07/06 - 08/07			6%	\$77.81
VLF REC	07/06 - 08/07	33	DAY	\$1.31	\$43.23
Total Charges:					\$1,473.76

Bill-To / Deposits

CAPITOL INDEMNITY CORPORATION**

TIME & DISTANCE	07/06 - 08/07	33	DAY		
IA AUTO RENT EXCISE TAX	07/06 - 08/07	1	PERCENT	5%	
IOWA SALES TAX	07/06 - 08/07	1	PERCENT	6%	
VLF REC	07/06 - 08/07	33	DAY		
Subtotal:					(\$1,439.56)

DEPOSITS					(\$34.20)
-----------------	--	--	--	--	------------------

Total Estimated Amount Due **\$0.00**

Financial Records

Who controls the \$? Where is it going?

06/28/17	3439560446	Cash eDeposit	\$1,186.00		Sioux Falls, SD	4:27 PM
06/28/17	3439560446	Purchase		\$99.97		
06/28/17	3439560446	Purchase		\$250.00	Des Moines, IA	
06/29/17	3439560446	Branch Cash Deposit	\$1,176.00		Unknown	Branch not identified
06/30/17	3439560446	Cash eDeposit	\$1,300.00		Sioux Falls, SD	
07/03/17	3439560446	Cash eDeposit	\$2,360.00		Sioux Falls, SD	
07/03/17	3439560446	Online Transfer	\$1,100.00			
07/03/17	3439560446	Branch Cash Withdrawal		\$7,000.00	Unknown	
07/03/17	3439560446	Cash eWithdrawal		\$500.00	Atlanta, GA	
07/05/17	3439560446	Cash eDeposit	\$2,195.00		Rapid City, SD	



Financial Records

Corroborates and builds a timeline

07/10/17	3439560446	Purchase	\$123.37	Guess #5044	Clothing	Minneapolis, MN
07/10/17	3439560446	Purchase	\$118.29	\$1,829.14	Hotwire Sales Financial	Lodging
07/11/17	3439560446	Purchase	\$13.61	Hilton Hotel	Food/Lodging	Minneapolis, MN
07/11/17	3439560446	Purchase	\$109.07	\$1,706.46	Hotwire Sales Financial	Lodging

“We went to Hollister, we went to I think it was Guess, and there was one other one I don’t remember.”

Financial Records

- Who pays for the hotel rooms?
- How do the victims pay for:
 - Food?
 - Nails?
 - Clothing?
 - Drugs?
- Who is putting money on their books?

04/19/2018 13:48 B#511578 1453031 Deposit

10.00

Comment Kiosk dep. J [REDACTED] H [REDACTED]

E-Cash, conf # 29587782

Financial Records

- Think about restitution and forfeiture
- What assets were used to commit the offense?
 - Vehicles
 - Homes
 - Who owns them?
- Credit reports

Search Warrants

- Cobb's Phone (PCJ)
- Sarina's Phone (PCJ)
- Email account (Carter)
- Think about: Facebook, messaging apps, cell site data, etc.

6/28/2017	COLEMAN Ramada Rental	Des Moines	Wyndham Return (046)
6/29/2017	H [REDACTED] acknowledges servicing people on this Sarina WILLIAMS Days Inn stay (2 nights) --		Singleton Reports
6/30/2017	Records indicate Ka [REDACTED] was also present	Sioux Falls, SD	Wyndham Return (047)
6/30/2017	H [REDACTED] acknowledges servicing people on this date		Singleton Reports
7/1/2017	H [REDACTED] acknowledges servicing people on this Hotel Stay Sarina's name--K [REDACTED] also		Singleton Reports
7/2/2017	present	Sioux Falls, SD	Wyndham Return (046)
7/3/2017	Cobb call, discusses with a female about making a play. Male also in the convo called "LZ" or "LV"		Cobb Jail Summary
7/6/2017	Enterprise rental month-long agreement, 2017 Chevy Equinox and 2016 Jeep Compass, under Daren COLEMAN	Des Moines	013-Enterprise
7/6/2017	Room checked out in Michael Nichols name	Johnson	Townplace Suites
7/7/2017	Mark Carter Booking - Red Carpet Inn	Omaha, NE	Mark Carter Email Subpeona
7/7/2017	Hotel Stay Sarina's name--K [REDACTED] also present	Rapid City, SD	Wyndham Return (046)
7/8/2017	Mark Carter Hotel booking - Hawthorn Suites (follow up email from says he never checked in - 8473)	Omaha, NE	Mark Carter Email Subpeona
7/9/2017	Darren Coleman Booking - Holiday Inn	Des Moines	Holiday Inn Subpeona
7/10/2017	Dionte GREEN, Baymont Franchise	Des Moines	Wyndham Return (047)
7/10/2017	Sarina Williams Booking - Holiday Inn for 2 nights	Des Moines	Holiday Inn Subpeona

Initial Indictment

- Conspiracy; Sex Trafficking: V1
 - Coleman, Carter, Cobb, Sarina
- Coercion/Enticement: V1

Additional Investigation

Cooperating Witnesses

- Related drug and gun investigations
- S. Currie
- Watson
- Drug Search warrant at Carter's house

Additional Investigation

- Cooperating Witnesses
 - Friends, other possible victims
 - Expect baggage
 - Victims will be involved in other crimes
 - Drug use
 - DHS involvement

Additional Investigation

- Use whatever resources you have
- Spotlight - Fusion Center
 - Identified additional Vs/Ws
- Phone location – MOCIC
 - Mid-States Organized Crime Information Center

Locate & Interview V4

- Identify and locate in Summer 2018
- Image matched from iWeb videos from Summer 2017

Locate & Interview V4

- Connected with V-W
- Info matched with timeline, texts
- Interview
- Grand Jury

Locate & Interview V4

- Challenges:
 - Pregnant
 - Possible post-conduct prostitution
 - History of trauma, drug use
- Involved parent, support system
- No current addiction or charges
- No current loyalty/affiliation with defs

Additional Charges

- Conspiracy; Sex Trafficking: V4
 - Coleman, Sarina
- Coercion/Enticement: V4
- Interstate Transportation: V4
- Use of firearm (18 U.S.C. § 924(c))

Additional Victims

- Search Warrant for Coleman's phone
 - Post-arrest jail calls
 - Searched residence, then phone
 - Phone was locked, took several months
- Phone analysis: several additional victims found

Coleman Phone Analysis

“You better not ever go against me”

“Ik (I know) I shouldn’t touch you. But baby I have to be firm.”

“Don’t make me end up killing you.”

Coleman Phone Analysis

“Yes daddy. No daddy. From here on out. You[’re] going to learn rules.”

V: “one min you love me the next min ur hitting and mentally abusing me.”

“Next time I’m never asking u again. You’ll leave beat and fucked up”

Coleman Phone Analysis

“If u leave u know what I’ll do to you Bitch. So u better not have called anybody.”

“Where u gone run too ... I’ll come find u”

Coleman Phone Analysis

“Bitch if I find out u fuckin for free Ima beat u like a dog.”

“You are gona learn how to talk to me. I’ll beat you
everyday”

Coleman Phone Analysis

“You see. Things are about control ... She is inferior bc I make it that way.”

“She’ll just keep getting fucked up until she learns”

Coleman Phone Analysis

“And I’m Beating your ass ho. Don’t you ever ... tell me to be quiet.”

“You lucky I couldn't catch the corner of your eye like I aimed for”

“Ima beat her” (V-4)

Coleman Phone Analysis

“U know I’m beating yo ass”

“So I’m just gona beat you like you did something. ... Don’t worry it’s gona be bad.”

Plea Agreement

- Sex Trafficking: V4
 - 15 year mandatory minimum
- Coercion/Enticement: V1

Sentencing

Used all of the corroborating evidence and grand jury testimony to prove up the offense conduct without victim testimony

Sentencing

“First of all, I find that the hearsay admitted for purposes of sentencing is reliable because in addition to some of it being given under oath and subject to the questions of the grand jurors, the hearsay was independently corroborated in every material sense so the objections to hearsay are overruled.”

Sentencing

“I can’t think of a more serious offense that I’ve seen. It was serious it involved **astounding depravity**. It was serious because it involved violence. It is serious because the level of **manipulation** necessary to do this was chilling and was demonstrated in the videos today and text messages. It was **cold and calculated** and you developed an organization to sell human beings.”

Sentencing

“I think worst of all it is serious because you preyed on weakness and people who prey on the weak or the infirm produce some of the worst crimes.”

Sentencing

“I have one final thing. Congratulations to the Des Moines Police Department for this. It was excellent work. You should be proud of this for the rest of your life.”

“There’s no more important work to be done in the state of Iowa”

Sentencing

- 25 Years' Imprisonment
- \$10,000 special assessment

Sentencing: Co-defendants

Cobb: 190 months

- \$15,000 restitution

Carter: 175 months

- 5 victims, plea to trafficking a minor

Sarina: 135 months

Takeaways

Legal

Victim Services

Investigative

Human trafficking is NOT about travel
between states or countries

Human trafficking IS about **coercion**
and **exploitation**

Coleman's Proffer

“A lot this shit aint like what you guys think what it is...a lot of these girls, they wanna do that stuff...”

“already selling pussy on a petty scale”

Coleman's Proffer

“With pimping and hoeing....**It's all mental.** Less physical...a lot of my shit in my phone was threats.

“I have smacked a lot of bitches...but the threat of fear. **If you can control a female's mind, you don't need to do nothing else.**”

Coleman's Proffer

“It’s just all about evaluating the woman...Some women you can’t hit.”

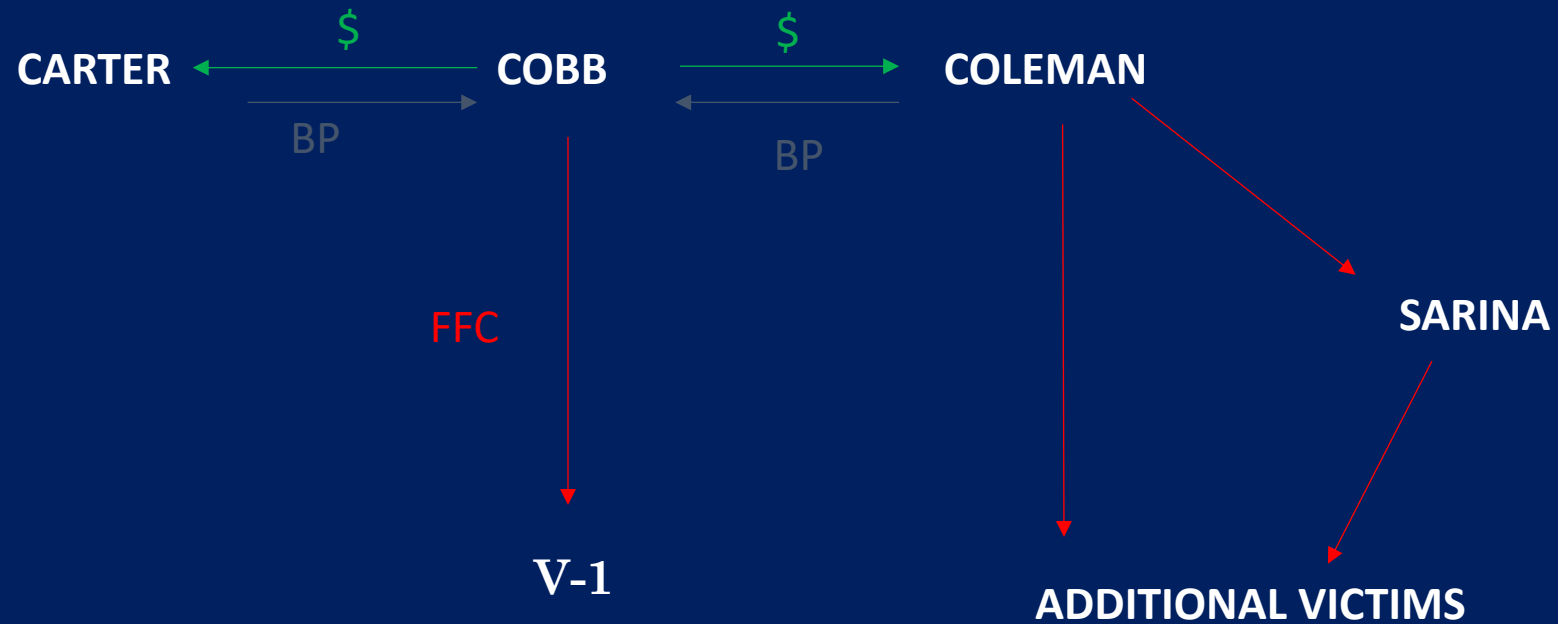
Broad Liability

Engages in sex trafficking: recruits, entices, harbors, transports, provides, obtains, advertises, maintains, patronizes, or solicits a person for commercial sex act

OR

Benefits financially or by receiving anything of value from knowingly participating in a venture which has engaged in such acts

Broad Liability



Force & Threats of Force

- Direct or implied threats
 - Carrying a firearm
- Text messages, Chats
- Hit, beat, slapped
- Sexual assault
- Carrying a firearm
- Threats to harm children, family

Fraud

- False promises of money, clothing

“Ok I want U. To make us thousands”

“She worked with me. And I guarantee(d) her a car and her apartment rent paid for 3 months. During that time she made me about 24 grand. Everyone wins.”

Fraud

“But I really need you to make baby fall in love not only with you. But the life of being with us. So on the last day or so. Take her out. Pamper her. Get her feet and nails done. And let her know. We walk hard daddy will give us the world. Which is true. She has. Make her feel like it. Like A♥F is it”

Force, Fraud, Coercion

“But one thing you need to remember is. You are always entitled to leave. **It's just the things I promise will no longer be fulfilled. Kinda like a contract.** The 1st Month will be strictly a choosing fee. And then your stacking and elevation during the 3 months will began. You never worry or question. Just believe. And when your time ends. It's up to you to stay or go. Because in the 3 months you only make money. But to learn it. Will take time and lots of money. Bc u know like ik **no free game baby**”

Coercion

- Threat of criminal process/arrest
- Drugs
- Withholding of affection
- “Loyalty”
- Depression



Takeaways: Victims

- Victim-centered approach is essential
- Corroborating evidence helps establish the crimes and shows that the victims are telling the truth
- Victims may have a strong attachment to the defendants

Takeaways: Victims

- Victims often tell the truth progressively and only when they trust you
- We show victims that we care and work to build trust
- We must take care of victims' needs before they can assist the prosecution in obtaining justice

Takeaways: Victims

- Try not to use “why” questions when doing your initial interviews
 - Implies they are responsible for what happened and should have done things differently
- “Did you ever think of leaving?”
 - broad range of responses
 - may give great insight as to what the victim was truly scared of, trigger memories of FFC utilized by suspects, or provide a wealth of additional information

Takeaways: Victims

- Ask if there are any other victims they are willing to identify
 - Each victim usually develops a close bond with at least one confidant.
 - Many traffickers identify & obtain victims who are friends, from the same social circle or are at least known to each other.
 - Pair up nicknames with real names.

Victim Concerns

- Substance abuse
- History of childhood, sexual abuse
- Family estrangement
- Psychological or emotional vulnerability

Victim Issues

- Financial problems
- Childcare issues
- Housing
- Pending or new criminal charges
- Pre or Post Prostitution/Victimization

Victim Issues

- Pending or new criminal charges
- Pre or Post Prostitution/Victimization

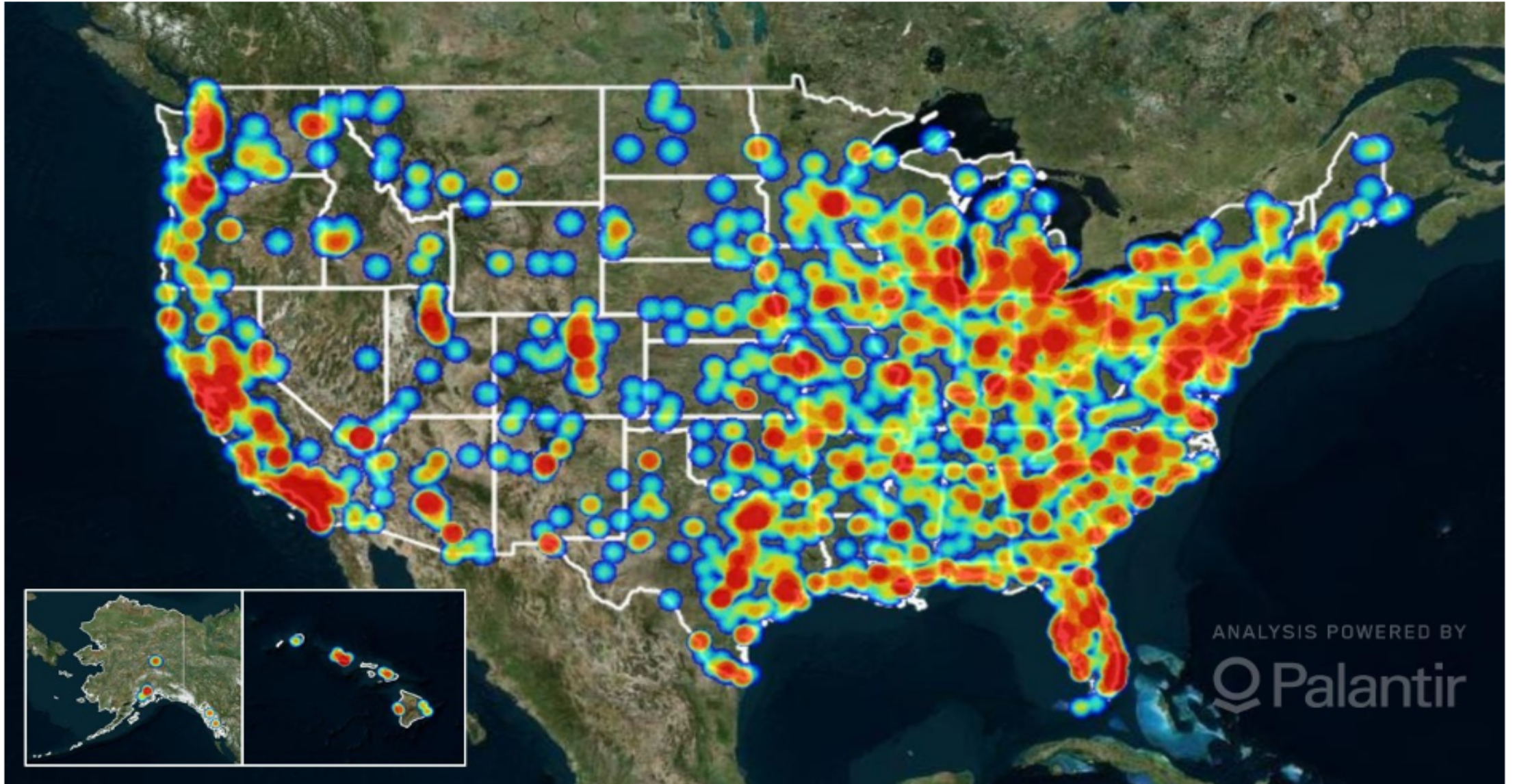
Victim Issues

- Victims do not self-identify as “human trafficking victims”
 - Blame themselves
 - Do not admit or believe they are victims
 - Shame/embarrassment
 - Lack of knowledge about power and control dynamics
 - Told not to trust law enforcement or service providers

Investigative Takeaways

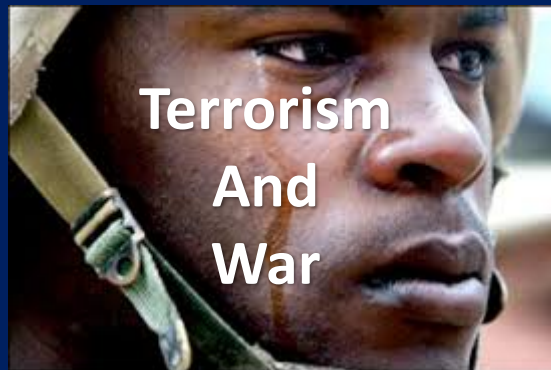
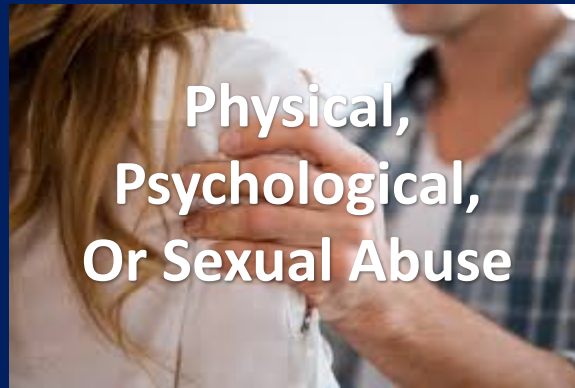
- Be thoughtful when speaking with victims
 - Loop in victim services
- Corroborate any way possible
- Continue to investigate
- Difficult cases, Serious Prison Time

2018 National Human Trafficking Hotline Data



Approximately half of all individuals will be exposed to at least one traumatic event in their lifetime.

American Psychological Association



Ramon: The Manipulator



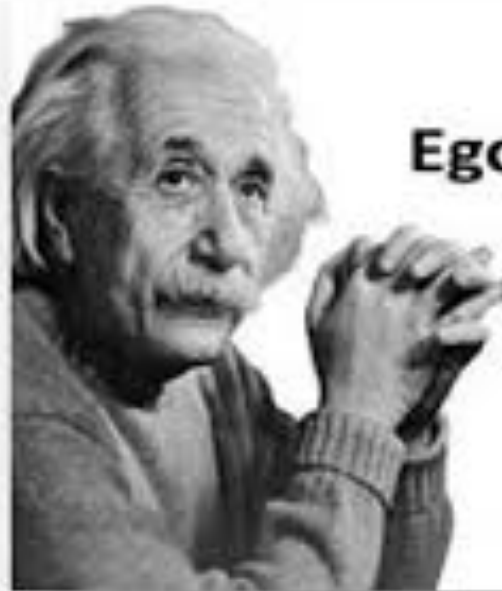
So how do we hold traffickers accountable?

Step 1: Check Your Ego

The ego is the false
self born out
of fear and
defensiveness.



John O'Donohue



$$\text{Ego} = \frac{1}{\text{Knowledge}}$$

*"More the Knowledge
Lesser the Ego,
Lesser the Knowledge
More the Ego..."*

-Albert Einstein.

Step 2: Open Your Mind



**Stay open
minded.
Things aren't
always what
they seem
to be.**

Step 3: Communicate



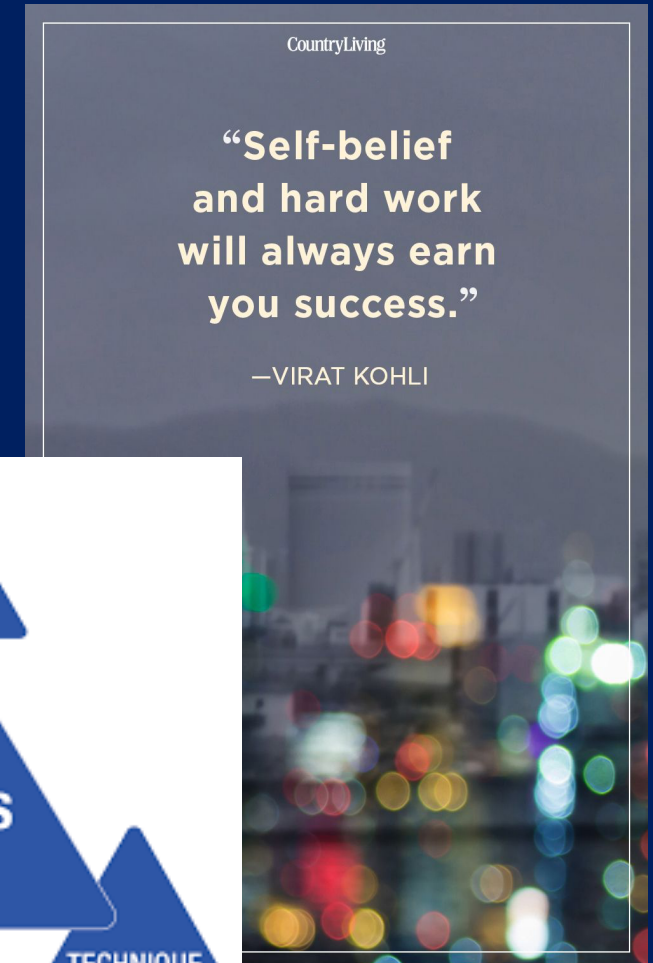
Step 4: Collaborate



A team is not a group of people who work together. A team is a group of people who trust each other. - Simon Sinek



Step 5: Define Success





Brady Carney, Des Moines Police Department

Vice/Narcotics Investigator

Office: 515-237-1516

Cell: 515-778-2759

bccarney@dmgov.org

**THANK
YOU!**

**Steffani Simbric, Simbric Training and Consulting
Owner**

Cell: 319-504-0155

ssimbric@gmail.com